

What problems do we solve most often for clients?

We frequently help clients eliminate the frustration of monthly cloud bills that catch Finance and IT teams off guard. We tackle wasted budgets caused by idle, oversized, or mispriced resources and address the lack of standardized tagging, chargeback models, or governance policies that create inefficiencies. We also resolve forecasting inaccuracies that lead to disruptive budget swings and bridge the accountability gap between Finance, IT, and Engineering to ensure alignment across the organization.

How does FinOps create clarity, savings, and governance?

FinOps creates clarity and savings by quantifying waste and rightsizing resources, while providing a single source of truth that connects Finance, IT, and Business teams. It delivers a prioritized 30-60-90 day roadmap to drive action, equips leaders with executive dashboards and clear reporting for better decision-making, and establishes governance guardrails that ensure long-term cost control and accountability.



Market & **Thought Leadership** Expectation vs. Reality

D1.

Expectation: Cloud spend is automatically efficient.

- ➤ Reality: Global cloud waste is estimated at 27% of spend (~\$94.5B).
- **> Bridging the Gap:** ACP's assessment benchmarks usage, rightsizes resources, and identifies waste.

02.

Expectation: Finance, IT, and Engineering are aligned on budgets.

- **Reality:** Each team uses different data sources, creating conflicts.
- **> Bridging the Gap:** ACP aligns all stakeholders with one trusted source of spend and usage truth.

03.

Expectation: Governance is handled after cost problems arise.

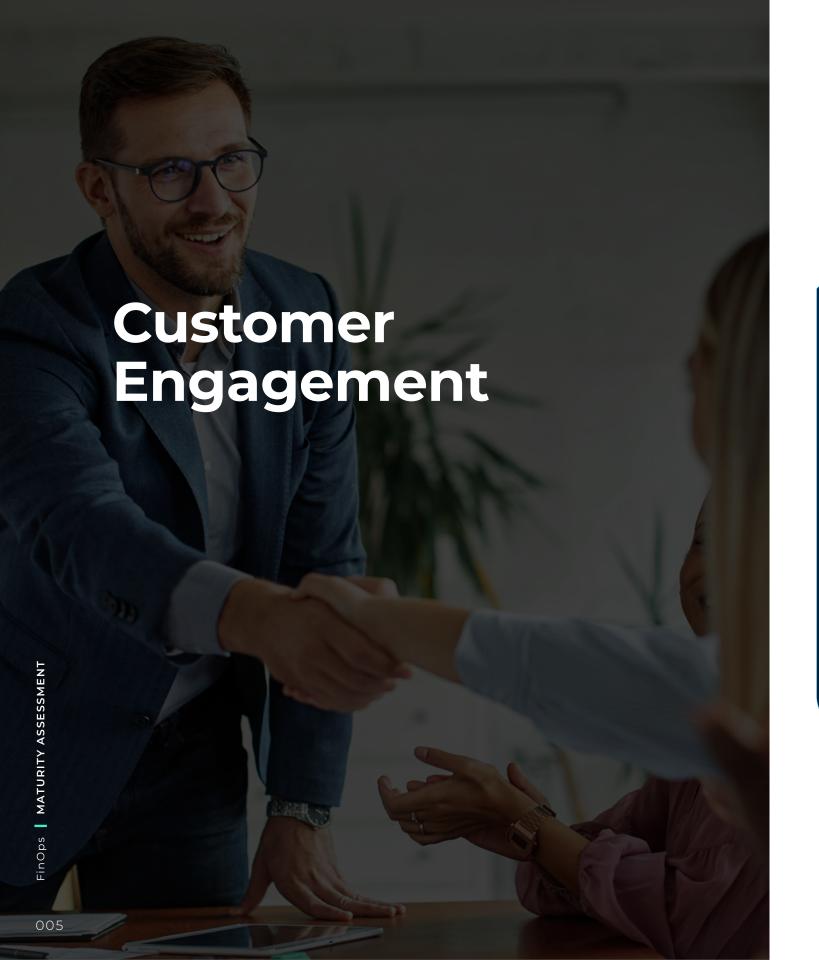
- **Reality:** Without proactive policies, tagging chaos and cost surprises persist.
- **> Bridging the Gap:** ACP delivers templates, policy-as-code, and governance frameworks upfront.

V.

Where the Future is Heading

FinOps is shifting from onetime cost-cutting exercises to continuous governance. Organizations that adopt a structured FinOps model will move from reactive control to proactive, valuedriven investment.





Delivery Phases

- Pre-Sales / Kickoff –
 Discovery conversations, tool demos, secure data ingestion
- Design / Discovery –
 Billing analysis, utilization heat maps, benchmarking
- Findings Review –
 Walkthrough with stakeholders,
 confirm priorities
- Roadmap Delivery –
 30-60-90 day prioritized plan with quick wins
- Support / Ongoing Service –
 Regular reviews, re-optimization,
 updated dashboards

Delivery Model

- · 4–6 week engagement
- Hybrid: remote and onsite workshops
- · Secure, read-only data ingestion

Success Measures

- · Savings identified vs. realized
- · Improved forecasting accuracy
- · Governance standards adoption
- Stakeholder alignment across Finance, IT, Business



The Broader Technology Ecosystem

FinOps integrates with ACP's broader technology solutions:

- IT: Ensures resources align with performance and resiliency goals.
- Security: Embeds compliance and policy-as-code.
- **Collaboration:** Finance, IT, and Business leaders work from one set of dashboards.



Our FinOps practice helps clients optimize cloud spending and maximize business value through data-driven financial management and automation. We're proud to be strong partners with Microsoft Azure, Amazon Web Services (AWS), and other leading cloud providers, enabling us to deliver multi-cloud cost visibility, governance, and savings across diverse environments.

























Smarter Cloud Spend Starts Here.

ACP's FinOps Maturity Assessment delivers fast results and lasting governance. We help you uncover savings, align stakeholders, and build the foundation for cloud that funds innovation.

Let's talk:

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